Digital Supply Chain & Mobile Workforce Solutions

PEAK TECHNOLOGIES

PEAK
TECHNOLOGIES

DESIGNS   +   DELIVERS   +   MANAGES

DIGITALLY-CONNECTED SUPPLY CHAIN AND MOBILE WORKFORCE SOLUTIONS

OVERVIEW

Digital Supply Chain Solutions
End-to-end solutions that work seamlessly with customers' systems to improve efficiencies, increase productivity, and reduce cost.

Retail & Omnichannel Solutions
Innovative retail solutions for e-commerce fulfillment, customer self-service, and mobility that improve both the shopper and associate experience and productivity.

Mobile Workforce Solutions
Solutions to increase connectivity among workers and enable customers to better track inventory, assets, and people.

BY THE NUMBERS

~400,000
Devices Managed

9.5+ years
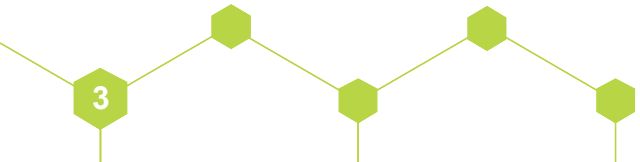*Average Customer Relationship*

13,000+
Active Customers

200+
Field Engineers

1,100+
Talented Employees

1981
Business Founded

60%+
Fortune 500 customers

2020
Owned by Sole Source Capital

FROM THE MANUFACTURING FLOOR TO THE DELIVERY DOOR

"One Peak" Platform

Expanded Scale and Capabilities

Unique Contributions to the Portfolio

New Acquisitions Expand Peak's Solution Portfolio

Optical Phusion

- Custom Kiosk Solutions
- Retail & Grocery Lockers
- Price Checkers

Bar Code Direct

- Retail Call Buttons
- Two-Way Radio Systems

Inovity

- Label Cloud Enterprise Printing
- Mid Market WMS
- Machine Vision / FIS

Vision ID

- Industry 4.0: high value MFG
- Cognex machine vision/scanning
- Remote maintenance through HUD

DBK

- Device staging, large mobile rollouts
- Break-fix mobile device depot repair
- Refurbished mobile devices

Avalon Integration

- SAP Expertise (mobile / print)
- Wireless surveys/deployments
- Custom Packaging / Applicators

Graphic Label

- Food/beverage labeling
- Food traceability
- Coding/Labeling (Markem-Imaje)

Dalosy

- Large device rollouts
- Pick-by-Voice specialists
- Color printing

DASKO LABEL

- Warehouse Labeling & Signs
- Floor Striping
- Installation

Miles Data

- Enterprise Labeling
- Mobile Computing

DBK

- CAB printing solutions
- Labels, ribbons, printheads
- RFID

VisuaScan

- Marking equipment
- RFID solution
- Machine vision/fixed scanner

Cordian

- Stock and custom labels, healthcare
- Printing solutions, printer applicators
- Service, maintenance, repairs

Access POS Services

- Refurbished equipment
- Depot repair
- Customer asset management

Siena Analytics

- Supply chain AI
- Image recognition
- For high-volume logistics

ISG Technologies

- Managed mobility services
- Consulting, procurement, deployment
- Repairs variety of mobile computers

Peak Provides End-to-End, Technology Solutions

We partner with our customers over the full life-cycle of their supply chain technology needs

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ONGOING CONSUMABLES SALES, SUPPORT, UPGRADE, & REPAIR SERVICES

Ongoing technology upgrades, consumables sales, and contractual repair services minimize customer downtime and supply chain disruptions

APPLICATION DESIGN & PRE-CONFIGURATION

Diagnose customer challenges, design systems and solutions that are deployable across multiple devices and locations

INTELLIGENT AND AUTOMATED SUPPLY CHAIN CONSULTING

Intelligent Automated Supply Chain Consulting

TECHNOLOGY DEPLOYMENT & INTEGRATION

Skilled and technical workforce ensures seamless integration of pre-configured devices at customer locations

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Mission-Critical One-Stop-Shop → *Technology Agnostic Solution Offering* → *Unmatched Technical Expertise*

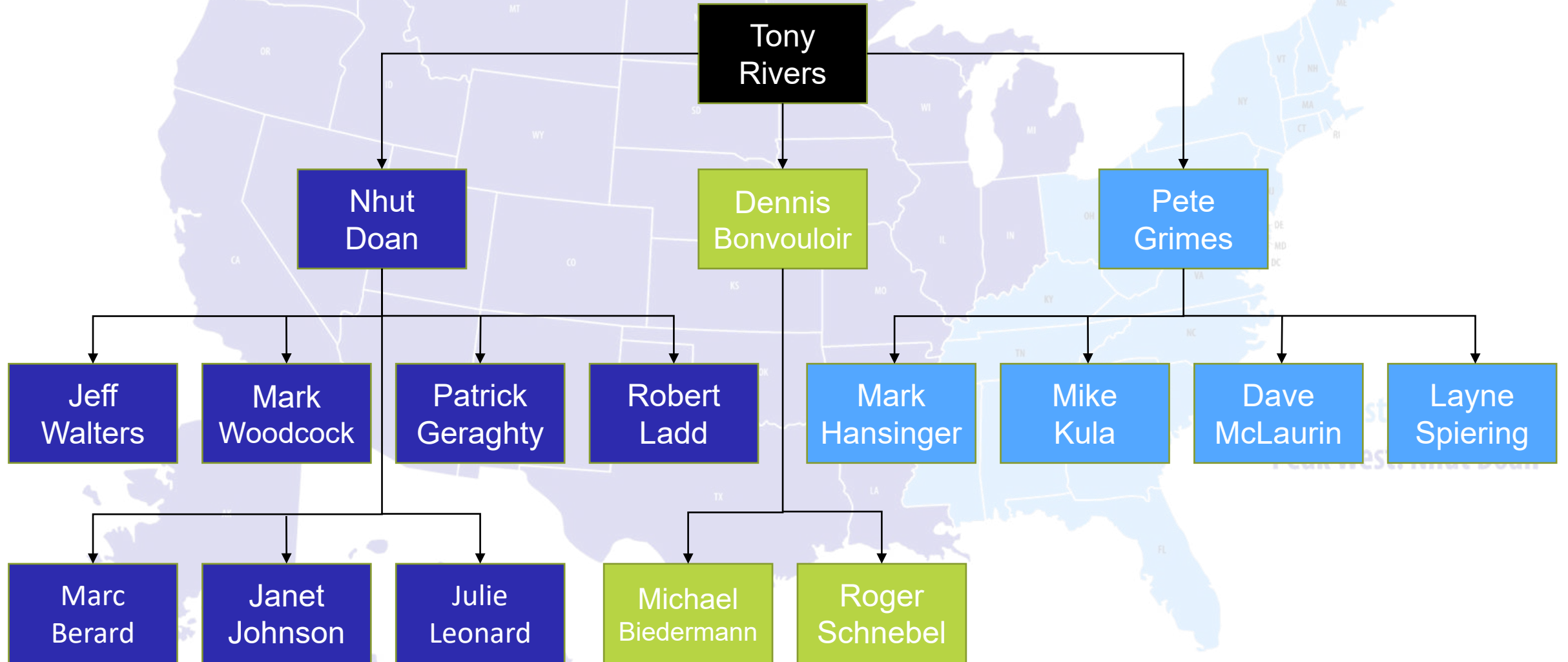# We can help you with your Portfolio Growth Goals

Core

- Team of XX Account Executives across North America

- Team of XX Project Implementation and Support resources across North America

- We will do the heavy lifting in helping our joint clients upgrade and refresh their infrastructure.

- We have one of the largest installed Zebra customer base

- Significant investment in presence and digital marketing driving large Zebra projects

Adjacent   Expansion

- Our Account team is the "**tip of the spear**" and will work with you to help identify "Adjacent" and "Expansion" opportunities

- We have established centers of domain expertise and **are authorized** to deploy these emerging portfolios:

  - **-** RFID   - Workforce Connect

  - - Smart Supplies   **-** AMR – Fetch

  - - B-Optic Scanning   - Retail Execution Software

  - - Intelligent Cabinet   - Fixed Industrial Scanning

- We have the scale to sell, implement and provide post-sales support in order to provide a great customer experience

Peak Technologies Sales Leadership Team

Peak Technologies AMR Team

David Green
Executive Chairman

Mark Woodcock
Business Development, Robotics

Ted Strauss
IT Specialist, Robotics

Dan McCabe
Director, Solutions Consulting

George Allen
Manager, SE Sales Engineering

Heath Schneibolk
Legal

With more plans for growth!

Cross Industry Digital Supply Chain & Mobile Workforce Solutions

PEAK TECHNOLOGIES

Ecommerce & Retail Omnichannel

adidas
L.L.Bean
Staples
HOT TOPIC

Transportation & Logistics

Saddle Creek LOGISTICS SERVICES
WERNER ENTERPRISES
Expeditors
KUEHNE+NAGEL

Manufacturing / Wholesale Distribution

Ford
Kellogg's
newell BRANDS
Keurig DrPepper

Healthcare / Life Sciences

Quest Diagnostics
octapharma
McKESSON
Johnson&Johnson

Improve Operational Efficiencies

Enhance Visibility of Inventory, Assets and People

Deliver a Better Customer Experience

Peak Technologies Resource Footprint

Extensive coverage throughout North America & Europe

Legend:
- ▲ Headquarters
- ▲ Major Office
- ■ Managed Service Centers
- ● Customer Service Engineers
- ● Vision/automation Engineers

ENGINEERING & REPAIR CAPABILITIES

- 120+ W-2 full time technicians and engineers available for short or long-term projects

- Managed Mobility Service and Lifecycle Repair Centers of Excellence

- Dedicated project management

- Vast array of electro-mechanical, vision, automation, wireless and mobility skill sets

- Project experience includes:

  – Hardware installations, upgrades and refreshes

  – Imaging, software installs, upgrades

  – Equipment repair services

Global Standardized Service Orchestration

Flexible, Scalable Platform

PEAK TECHNOLOGIES IS YOUR PARTNER OF CHOICE FOR GLOBAL DEPLOYMENTS

- There has traditionally been a strong desire to take IT **standardization** all the way to mission-critical edge devices such as rugged mobile computing and barcode printers

- At Peak, we strongly believe in **service orchestration** that is centralized and managed in close partnership with our customers' global service delivery teams

THIS **CENTRALIZED APPROACH** WOULD THEN DESIGN THE SERVICE DELIVERY PLAN USING OUR RESOURCES:

North America

- *Managed Services and staging facilities throughout NA*
- *Field service engineering teams throughout NA (repair, implementation, on-site support)*
- *Worldwide partnerships with technology distributors to ensure a seamless rollout on a WW basis*

Europe

- *Service centers in the UK and Czech Republic covering most of EMEA*
- *Supplemented with authorized partners in other locations such as Brazil and Australia*